

UAE FOOD & BEVERAGE MANUFACTURERS GROUP

A business group of Dubai Chamber of Commerce & Industry



**UAE Food & Beverage
Business Group**



UAE Food & Beverage Business Group

UAE Food and Beverages Manufacturers Group (FBMG) is an association that brings together all food and beverage manufacturing firms in UAE.

Formed in 2012, under the auspices of the Dubai Chamber of Commerce, the FBMG is committed to the development of the food and beverage industry. The group provides a platform for firms to cooperate and resolve some of the key challenges faced by the food and beverages industry in the region. The platform also allows firms to network and collaborate on innovations that will benefit the industry.



Our Initiatives

Meetings

One on One meetings

CEO Meetings

Future Food Conference

Regulatory Committee

Sub-Sector Meetings

Government Engagement

Trainings & Workshops

Campaigns

Research & Report Building

Communication





**UAE Food & Beverage
Business Group**



Regular updates are shared with the members about the initiatives of the group as well as the events, trainings etc which are scheduled in coordination with various government agencies.

Our Activities

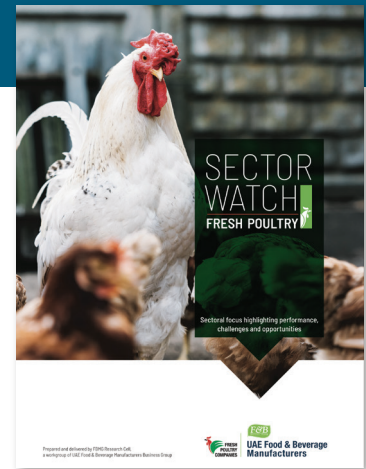
Regulatory group is a very active part of the association. Updated details of the latest Regulations are shared with the members. Members discuss and share inputs that are consolidated and shared in the meetings with the regulators. Inputs from the group are presented in the form of position papers.



Our research cell is in the process of organizing data, and generating reports in partnership with the industry leaders



Sub-Sector Groups have been created to ensure equity in giving attention to all the sub-sectors in the industry.

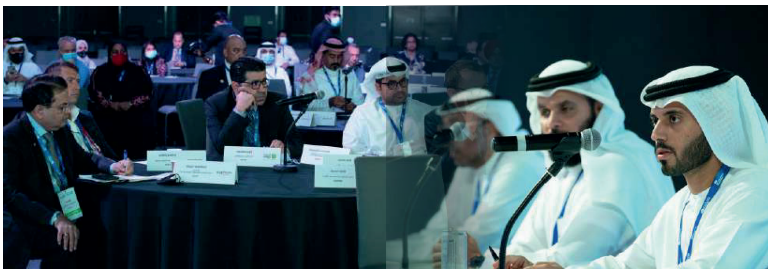


"There are a wide range of issues specific to each sub-sector."

Example:

Poultry - Fresh v/s Frozen

- Meeting with Poultry Companies
- Poultry Sub Sector Reports



Membership Details

FOUNDING MEMBERSHIP

(For companies with Employee Size > 200)

Membership Fees

AED 15,000 per annum

1. A founding member company will have access to the highest-level information, attend official senior government meetings and represent FBMG in press conferences. These opportunities enable you to get your message across to the governments, regulatory body and the media.
2. Member companies shall benefit from FBMG relations with the government, regulatory bodies, enforcement authorities, the media, and other industry associated organizations.
3. FOOD DATA PLATFORM: Member companies shall be listed along with profile, manufacturing capacity, product list, contact details
4. Member company details shall be posted on FBMG website, social media, annual newsletters, press releases and in all external communication channels through the group.
5. Avail international Trade finance solutions courtesy of Dubai Exports. Services Offered Include:
 - Export Factoring Services -100% non-recourse, advance up to 90%
 - Supply Chain Finance
 - Reverse Factoring
 - Collateral Management
6. Participation in international & local exhibitions: - We Support UAE FBMG member companies to promote their products at international and local trade exhibitions through our partner organisations
7. FBMG advisory services and support(Advocacy):- Providing information such as trade statistics, country information, lists of buyers, publications, references etc. to members
8. Provide networking opportunities with the senior international inward trade delegations visiting the UAE
9. Free access to FBMG resources like research studies, the database of contacts and any other information
10. Free invites to focus group meetings and special discounts for all FBMG training courses, conferences and exhibitions.
11. F&B Member Community: Network and connect with peers via the FBMG member community, showcase your company through FBMG TV and discuss topics of interest or other subject matters.
12. Professional Development: Whether it is face-to-face events, FBMG products or services such as online courses or webinars, or always staying up-to-date with industry news, FBMG allows members the opportunity to grow and develop their skills.
13. UAE F&B Back office services:
 - Member Relations Management
 - Webinars & Online Events
 - Social Media & Digital Brand Management
 - Campaign Execution & Support
 - Website & Content Management
 - Membership Engagement Platform Administration
 - Creatives & Design

SME MEMBERSHIP

(For companies with Employee Size < 200)

Membership Fees

AED 10,000 per annum

1. Members benefit from FBMG relations with the government, regulatory enforcement authorities, the media, and other industry associated organizations.
2. Company listing along with manufacturing capacity, product list contact details and press releases on FBMG website
3. The member's interests and agendas can be promoted via FBMG profile and influence.
4. Company logo on FBMG homepage
5. Free access to FBMG resources like research studies, the database of contacts and any other information.
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 - Supply Chain Finance
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1. DEFINITIONS

1.1 In these Terms and Conditions the following words have the following meaning:

"Applicant" means the company/organisation identified as such on the Membership Application Form.

"Group" means the grouping of professionals, operating in, or otherwise associated with, the food industry, which are Members of the group known as the "FBMG"

"Group Administration" means the FBMG appointed executives responsible for the administration of the Group.

"Group's Website" means www.fnbdubai.com or any other website as notified by Group Administration from time to time.

"FBMG" means Food and Beverage Manufacturers Group

"Member" means an Applicant that meets the requirements of the Membership Criteria.

"Membership" means membership of the Group.

"Membership Application Form" means the application form for admission to the Group, as prescribed by the Group Administration from time to time.

"Membership Benefits" means the applicable benefits for each Membership Type as set out on the Group's Website.

"Membership Criteria" means the relevant eligibility criteria for each Membership Type set out on the Group's Website.

"Membership Fees" means the fee payable to FBMG for each Membership Type as set out on the Group's Website.

"Membership Type" means the level of Membership granted to a Member.

"Renewal Fee" means the fee payable to FBMG for renewal of Membership as set out on the Group's Website

2. MEMBERSHIP

Application Process

2.1 In order to be admitted as a Member, an Applicant must:

2.1.1 Provide a completed Membership Application Form;

2.1.2 Pay the Membership Fee;

2.1.3 Supply all relevant documentation requested on the Membership Application Form and/or requested by the Group Administration in relation to the relevant Membership Type;

2.1.4 Nominate a coordinator who will be the main point of contact between the Group and the Member and who will have the necessary authority to make decisions on behalf of the Member; and

2.1.5 Receive notification by email from the Group Administration that the Applicant's Membership has been approved.

Determination of Membership

2.2 FBMG reserves the right to amend the following:

2.2.1 Membership Types;

2.2.2 Membership Criteria;

2.2.3 Membership Benefits; and

2.2.4 Membership Fees, from time to time, and the Group Administration shall notify Members of any material amendments by email seven (7) days prior to such amendment taking effect.

2.3 Notwithstanding anything to the contrary herein, the acceptance of any Applicant into the Group and the Membership Type granted is in the Group Administration's absolute discretion and such decision shall be final.

2.4 Each Membership shall be valid for one (1) year of Administration pursuant to paragraph 2.1.5 (the Commencement Date).

2.5 Membership shall expire on the date that falls one year from the Commencement Date unless terminated in accordance with paragraph 6 or renewed in accordance with paragraph 2.8.

2.6 A Member must notify the Group Administration immediately of any changes to its circumstances that may affect its eligibility for Membership or Membership Type.

2.7 Group Administration shall send a notification email to each Member, setting out the date of expiry of Membership and any documentation required to renew the Membership, thirty (30) calendar days prior to the expiry of Membership (Renewal Notice). In order to renew Membership, each Member must:

2.7.1 Confirm to Group Administration by return that the Member meets the Membership Criteria for the Membership Type;

2.7.2 Submit all required documentation requested by Group Administration for renewal;

2.7.3 Pay the Renewal Fee; sign and submit the Terms and Conditions to Group Administration, within ten (10) calendar days of the date of the Renewal Notice.

2.8 The Group Administration may review Members' status from time to time.

3. MEMBERSHIP FEES

- 3.1 All Membership Fees are payable annually in advance, and Membership shall not be granted until FBMG is in receipt of the Membership Fee in cleared funds.

4. INTELLECTUAL PROPERTY

- 4.1 Each Member consents to FBMG using the Member's name, logo and trademark on:
- 4.1.1 The Group's Website
 - 4.1.2 Official publications relating to the Group; and
 - 4.1.3 Any other materials relating to the Group.
- 4.2 Each Member agrees and consents to its name and details being published in the Members' directory, which is displayed on the Group's Website and is publicly accessible.
- 4.3 Each Member acknowledges and agrees that FBMG is entitled to keep a list of Members' names, addresses and other contact details.

5. TERMINATION

- 5.1 A Member shall immediately cease to be a Member if one of the following events occur:
- 5.1.1 A Member resigns with a written notice to the Group Administration; or FBMG or the Group Administration determine that a Member is no longer eligible for Membership; or a Member is subject to any winding up, dissolution, reconstruction or proceedings; a Member suspends or ceases carrying on all or a substantial part of its business activities; or any Membership Fees payable to, or any invoice issued by, FBMG, the Group or the Group Administration remains unpaid for 45 days after becoming due; or a Member's Membership expires in accordance with paragraph 2.5.

6. LANGUAGE

- 6.1 The proceedings of the Group and its documentation shall be in the English language. Submission by Members to the Group shall be in English and any translation shall be the responsibility of the Member requiring it.

Membership Form

Applicant Details

☐ CEO ☐ CHAIRMAN ☐ MD

Name

Company Address

Phone Mobile Email

Representative / Point of Contact

Name

Company Address

Phone Mobile Email

***Please attach the business card of other representatives to be added in the communication from the group office.*

F&B Sector

- | | |
|---|---|
| <input type="checkbox"/> Food Manufacturing | <input type="checkbox"/> Supply Chain & Logistics |
| <input type="checkbox"/> Beverage Manufacturing | <input type="checkbox"/> Regulatory / Policy Makers |
| <input type="checkbox"/> F&B Trading | <input type="checkbox"/> F&B Consultants |
| <input type="checkbox"/> F&B Distribution | <input type="checkbox"/> Other (Specify) |
| <input type="checkbox"/> F&B Retailing | |

Total number of employees in your establishment

Details of your social channels

Twitter

LinkedIn

Instagram

Facebook

YouTube

Preferred Membership Type ☐ Founding Corporate Membership AED 15,000/annum ☐ SME Membership AED 10,000/annum

How did you hear about us?

.....

Signature

Date :

After filling up the membership form, you may submit this form or a scanned copy to info@fnbdubai.com

Money transfer or cheque to be issued to the account below
Food & Beverage Manufacturing Business Group
A/C No: 011-520-0494-497-01 | Dubai Islamic Bank, Dubai Branch, U.A.E.

Membership Details

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(For companies with Employee Size > 200)

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| <input type="checkbox"/> Beverage Manufacturing | <input type="checkbox"/> Regulatory / Policy Makers |
| <input type="checkbox"/> F&B Trading | <input type="checkbox"/> F&B Consultants |
| <input type="checkbox"/> F&B Distribution | <input type="checkbox"/> Other (Specify) |
| <input type="checkbox"/> F&B Retailing | |

Total number of employees in your establishment

Details of your social channels

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LinkedIn

Instagram

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YouTube

Preferred Membership Type

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AED 15,000/annum

☐ SME Membership
AED 10,000/annum

How did you hear about us?

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Date

Signature

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Money transfer or cheque to be issued to the account below
Food & Beverage Manufacturing Business Group
A/C No: 011-520-0494-497-01 | Dubai Islamic Bank, Dubai Branch, U.A.E.

